



**FOR IMMEDIATE RELEASE**

**Aspen Networks Introduces Industry's First SIP Application Layer Gateway with "All-IP" Redundancy and SIP Survivability**

*Enables hosted VoIP service providers and SMB's to run VoIP over lower cost broadband links without sacrificing performance or reliability*

**SANTA CLARA, CA. March 20, 2007** – Aspen Networks, Inc. a privately-held company in Santa Clara, California today announced the addition of a SIP Application Layer Gateway (ALG) to its Aspen 365-VOIP™ Multi-link WAN Switch. The product release marks the industry's first SIP ALG that utilizes multiple ISP links to provide VoIP failover, redundancy and SIP survivability.

"We want to accelerate the adoption of VoIP in the SMB market by eliminating concerns about reliability and lowering costs of implementation," said Dan Berger, President and CEO of Aspen Networks. "Our solution protects VoIP from WAN instabilities without requiring you to maintain PSTN lines for failover. The Aspen 365 with our SIP-ALG gives hosted VoIP providers, IP PBX vendors and business users the ability to build-in redundancy over an all-IP, all-broadband network."

The Aspen 365-VOIP is an ideal solution for hosted VoIP providers. The product is installed at the customer premise and supports VoIP traffic on any mix of 2-4 active links (T1, DSL, cable, WISP), eliminating a single link as a point of failure and ensuring continuous service. In the event of failover, Aspen's SIP ALG ensures application consistency for call transfer, voicemail, conference calling, and other features. In addition, Aspen's transparent SIP proxy architecture gives VoIP providers more robust IP phone configuration control.

"We sell reliability and customer support," said Steven T. Francesco, Chairman and CEO of Cohere Communications, a New York City based hosted provider of enterprise grade VoIP telephone services. "There was a gap between disparate broadband technologies and local access providers—and Aspen has filled that void with integrated ISP/VoIP centric technologies that will raise the bar for next-generation applications. The Aspen 365-VOIP helps us provide our customers with outsourced telecommunications services that they can depend on."

The Aspen 365-VOIP is compatible with Broadsoft, the industry's leading VoIP application platform, and many IP PBX vendors including Allworx, Asterisk-based systems, and others. Aspen also supports direct connection to session border controllers such as Acme Packets and Juniper Networks (Kagor). With Aspen's SIP survivability feature, outages or "reachability" problems are detected within seconds. Fail-over is immediate and transparent to the user, often with no dropped calls, and ensures that IP phones always get dial-tone.

## **About Aspen Networks, Inc.**

Aspen Networks ([www.aspen-networks.com](http://www.aspen-networks.com)) delivers WAN high availability and peak performance for VoIP and other mission critical applications. The Aspen 365 product family is based on state-of-the-art switching technology that is both application and ISP "aware." Aspen's products intelligently manage all traffic flows across multiple ISP links, providing fault tolerance, load balancing and optimized application delivery. Its worldwide customer base includes service providers and end-users from many vertical markets including high tech, finance, business services, manufacturing and health care. The Silicon Valley company is privately-held and maintains its headquarters in Santa Clara, CA.

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